

F.Y.Bms
3rd term

2006

Prin. of Mgt

BALL - PEN

Instructions : 1) Attempt any question from the internal choice available
2) Figures to right Indicate full marks.

- Q.1 Discuss in brief the signification of following approaches to 'management' (any three)
- (I) Human Relations Approach
 - (II) Quantitative Approach
 - (III) Contingency Approach
 - (IV) Administrative Approach. (15)

OR

- Q.1 "Planning is a bridge between present and future." Discuss the process of planning and explain the steps involved in the process. (15)

- Q.2 'Managers are born and not made' Do you agree? Discuss the qualities to become a successful manager? What are the different types of managerial skills a manager should possess? (15)

OR

- Q.2 Discuss Maslow's need hierarchy theory of motivation. State different methods that can be used to motivate employees? (15)

- Q.3 "Management profession is calling in which manager professes to have specialized management knowledge used for instructing, guiding, or advising the subordinates." Enumerate the main features of management profession and identify the professional qualities and knowledge used to the advantage of organizations. (15)

OR

- Q.3 Explain 14 principal of Henry Fayol & Trace historical background to the growth of management thought. (15)

- Q.4 "Indians business houses represent the traits of both traditional and professional management." Comment. (15)

OR

- Q.4 Discuss in brief (any three):
- (I) Role of values in management
 - (II) Role of ethics in management
 - (III) Scalar chain principle
 - (IV) Coordination as an art. (15)
